

Oslo Børs VPS Holding ASA 1st Quarter 2014

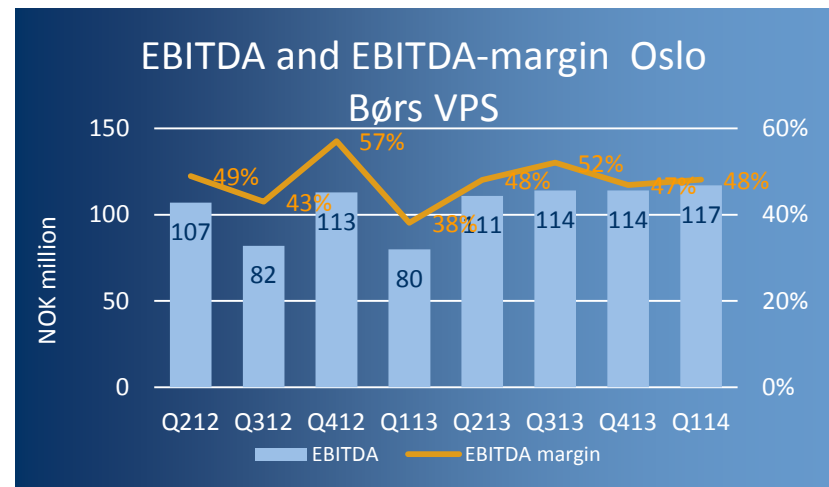
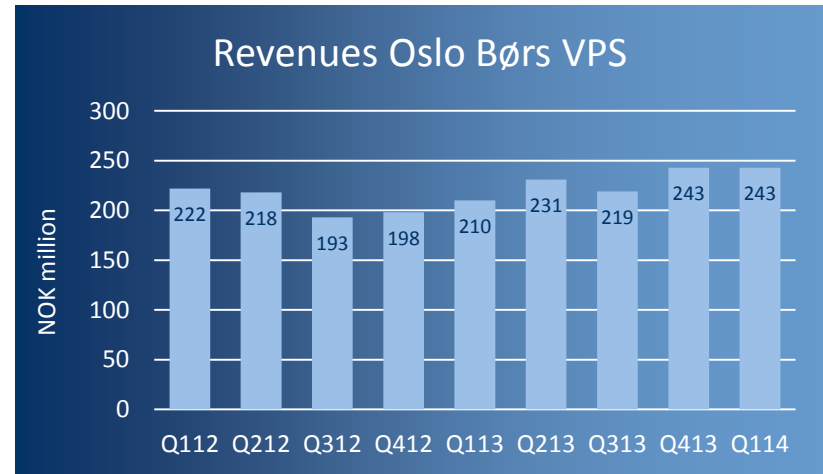
30 April 2014

1st quarter at a glance

- Increased trading activity in both equities and derivatives
- Nordic ABM – the fastest-growing Nordic marketplace – exceeded 1,000 listed securities in April
- Continuing strong interest in admission of shares to stock exchange listing
- New derivatives clearing system went into production in February
- Oslo Børs and LCH.Clearnet have launched a new interoperable clearing service
- Final completion of the sale of Oslo Clearing due to take place on 2 May 2014

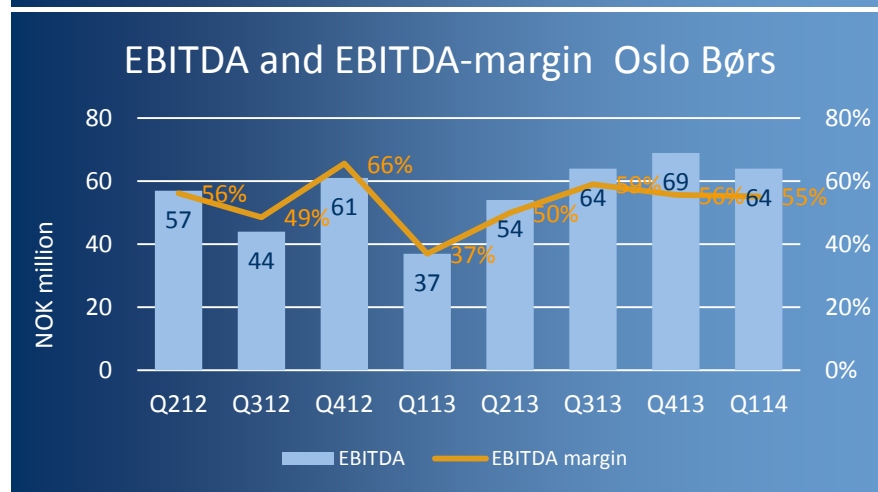
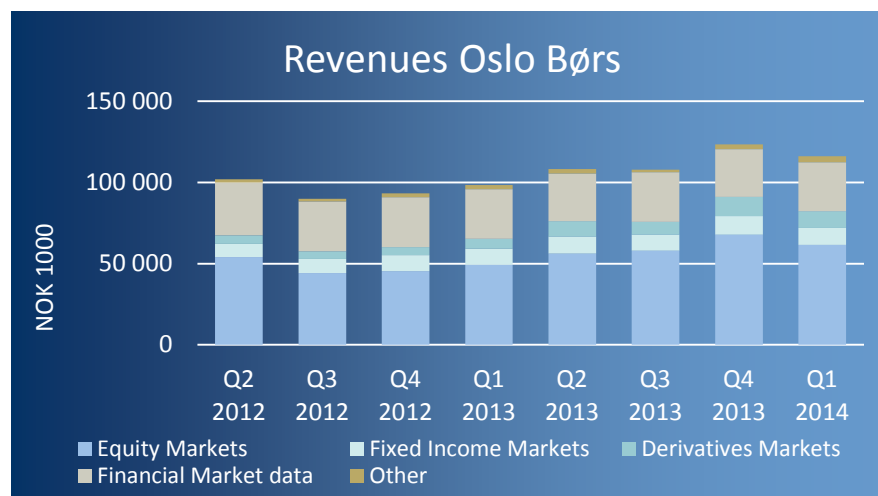
1st quarter at a glance

- Ordinary* revenues up NOK 32 million or 15% to NOK 243 million from Q113
 - After correction for purchases – up NOK 29 million
- Ordinary* expenses down NOK 5 million to NOK 126 million from Q113
 - After correction for one-offs and purchases – up NOK 4 million
- Ordinary* EBITDA up NOK 37 million from Q113
 - After correction for one-offs and purchases – up NOK 25 million



Oslo Børs

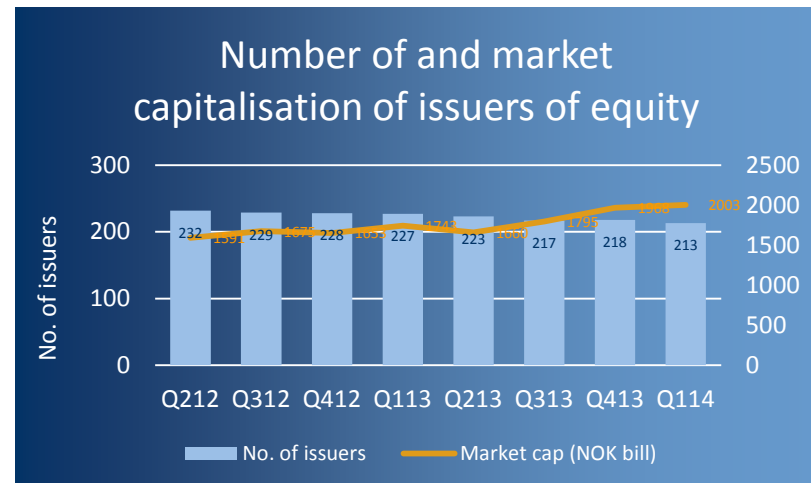
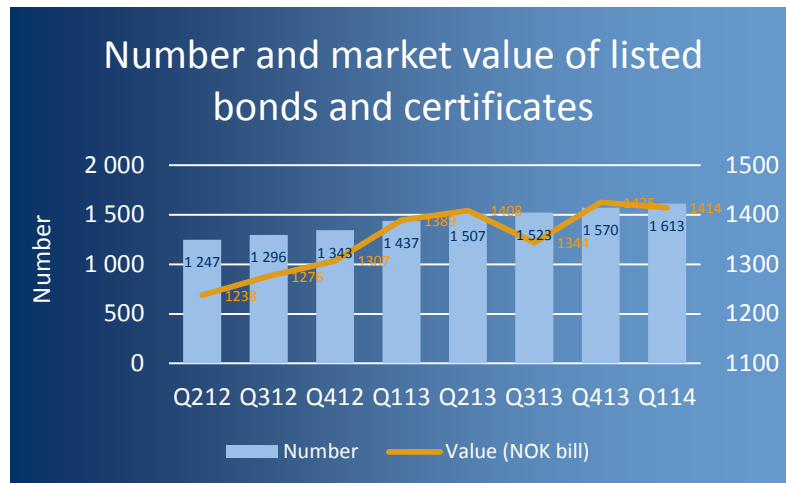
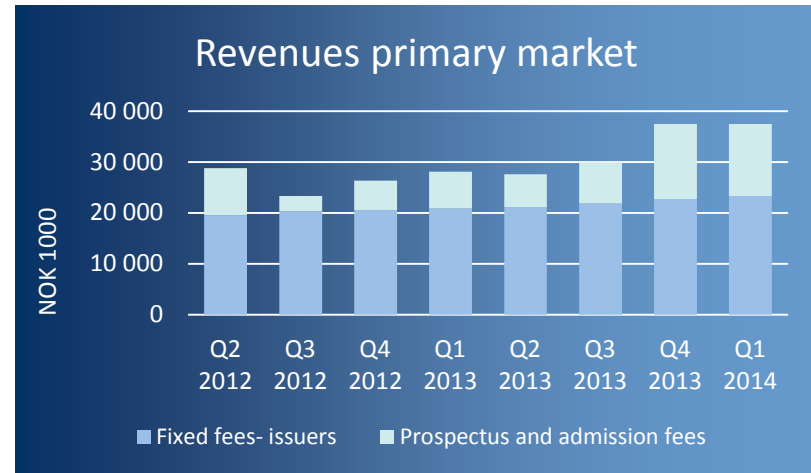
- Ordinary* revenues up 18% or NOK 18 million to NOK 116 million from Q113
- Ordinary* EBITDA up 76% or NOK 27 million to NOK 64 million from Q113
- One-off costs NOK 6 million higher in Q113 vs Q114
- Revenues/EBITDA from Burgundy and Fish Pool NOK 10 million/NOK 7 million in Q114 vs NOK 11 million/NOK 1 million in Q113
- Increased activity in both first and second hand markets



*: Excluding negative goodwill (NOK 84 million), restructuring charges (NOK 59 million) and EBITDA effect of NOK 25 million regarding Burgundy in Q113

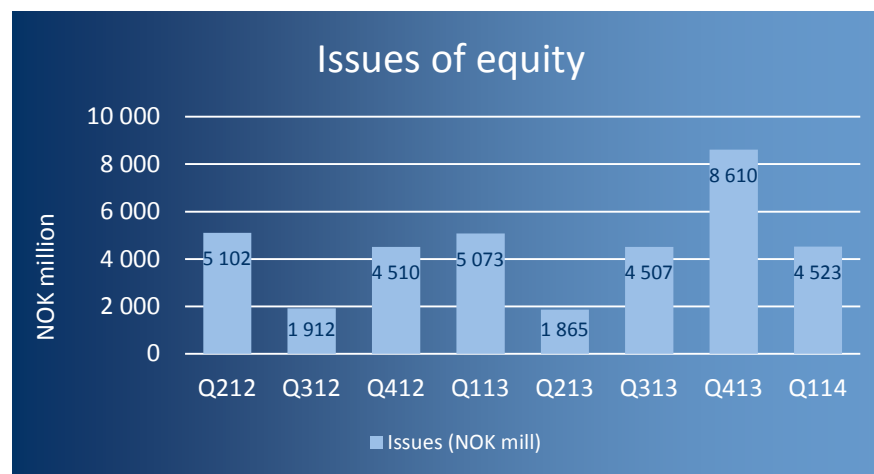
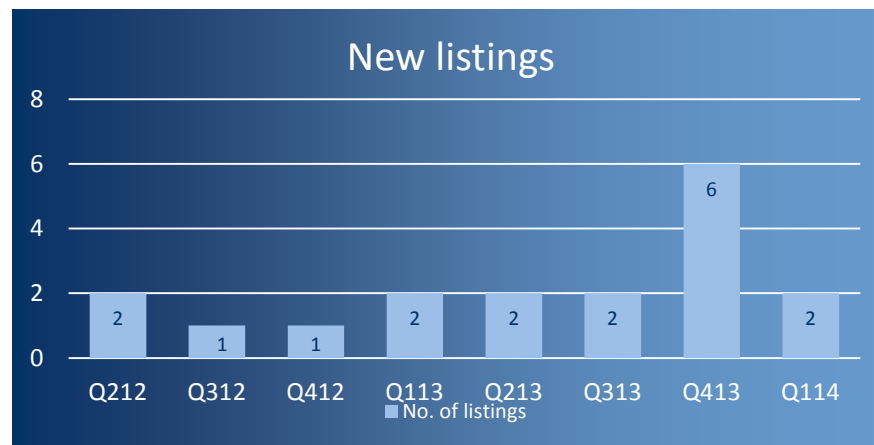
Oslo Børs – primary market

- Steady increase in number of listed bonds and certificates
- Fixed fees from issuers up 12% from Q113
- Fixed fees driven by number of issuers and market capitalisation January 1
- Market cap. issuers up 20% from 2013



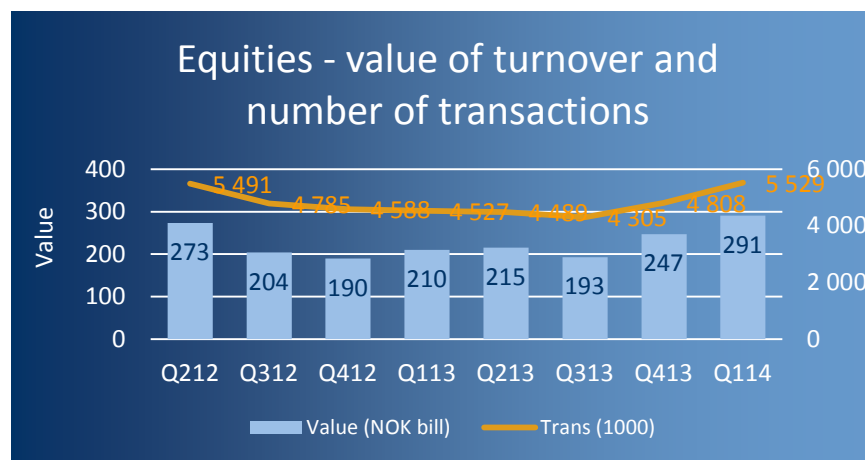
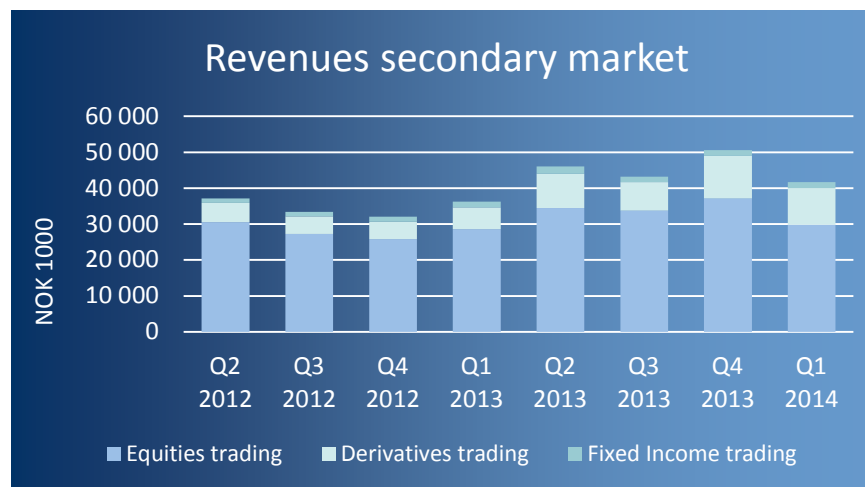
Oslo Børs – primary market

- Prospectus and admission fees up NOK 7 million to NOK 14 million in Q114
- Revenues driven by number and size of IPOs and issues
- Two new listings in Q114
- Somewhat increasing level of issues of equity
- High level of issues of fixed income instruments



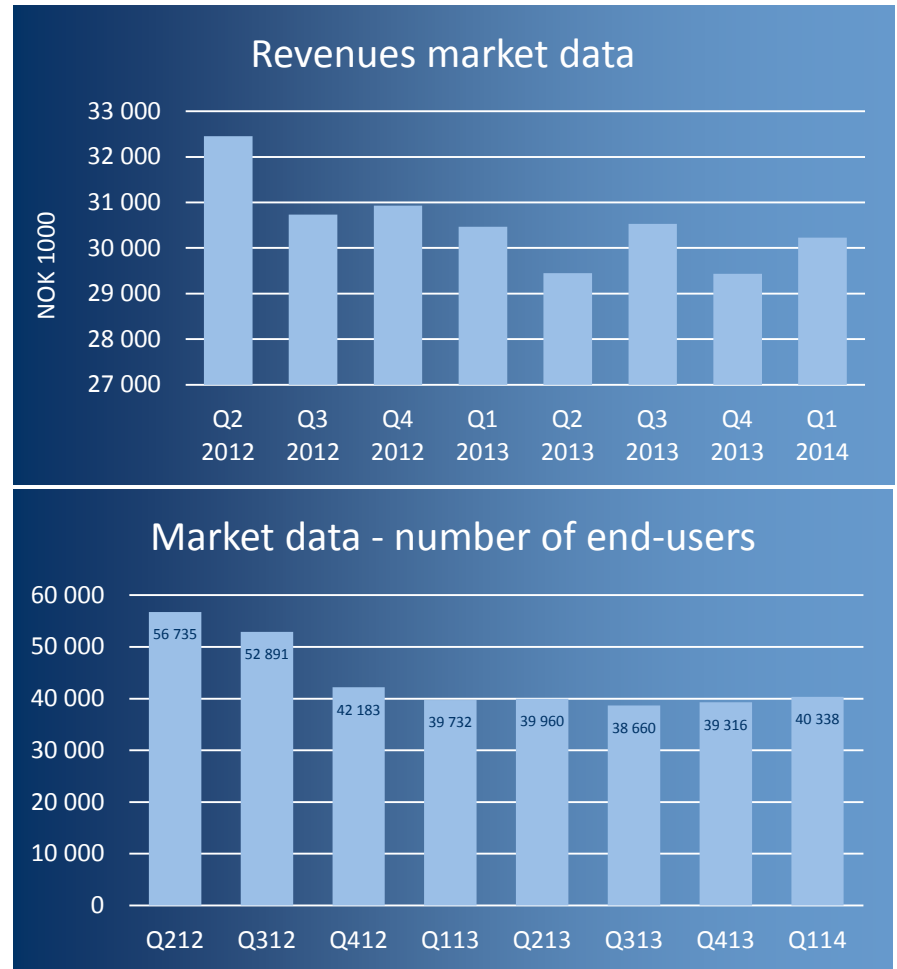
Oslo Børs – secondary market

- Revenues from trading on Oslo Børs up NOK 7 million from Q113
- Revenues from Burgundy and Fish Pool NOK 10 million in Q114 vs NOK 11 million Q113
- Value of turnover up 39% from Q113
- Derivatives revenues driven by activity level and composition of derivatives trading
 - No of contracts on Oslo Børs up 40% from Q113
 - Revenues up 34% from Q113



Oslo Børs – market data

- Revenues in line with Q113
- Revenues primarily driven by number of professional end users of data from Oslo Børs
- Professional users in line with Q113 – up 3% from 31.12.13



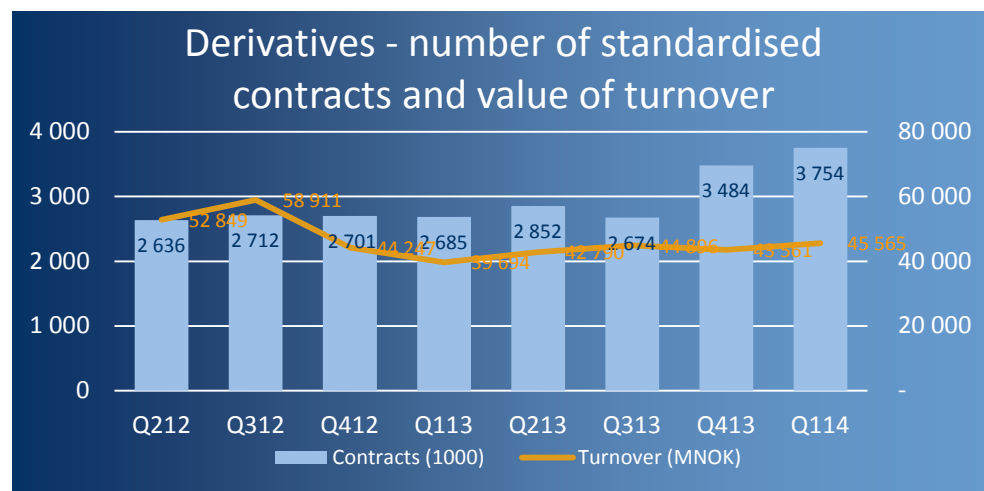
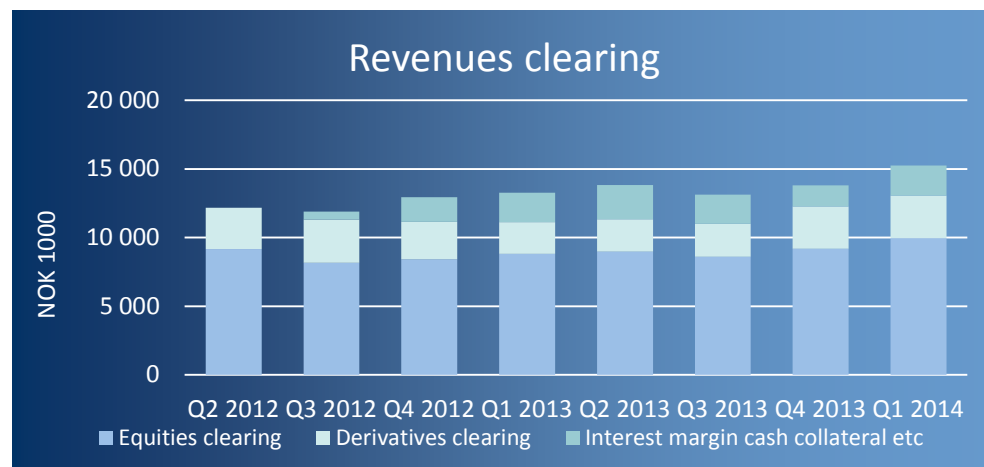
Key market activities

- Market activities to attract issuers
 - Domestic and international
 - Equities and fixed income
- Common marketing activities with Fish Pool
 - Listings on Oslo Børs
 - Trading on Fish Pool
- Nordic ABM
 - Nordic bond offering for high yield bonds
- Continuous improvement of microstructure
 - Marketplace rules, pricing structure, technology, networks and products
- Efficient post trade
 - Choice of Oslo Clearing and LCH.Clearnet as clearing provider



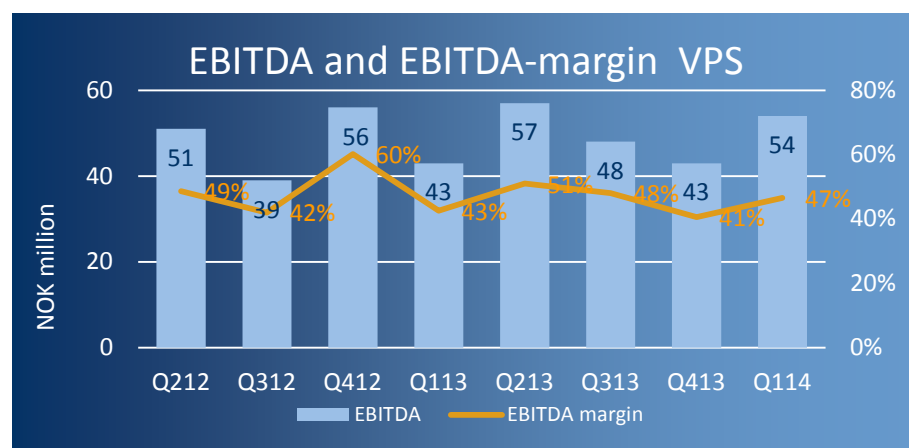
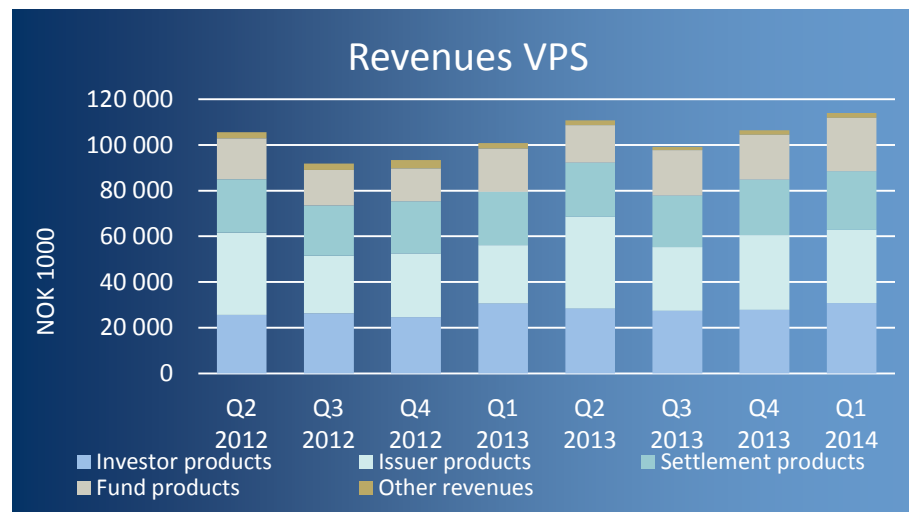
Oslo Clearing

- Revenues up 15% from Q113
- EBITDA in line with Q113
 - Unwinding of derivatives clearing system
- Equity turnover (value) up 39% from Q113
- Derivatives turnover (contracts) up 40% from Q113
- Clearing revenues driven by
 - trading activity and members choice of fee structures
 - activity level and composition of derivatives trading
- Interoperability with LCH implemented
- New derivatives clearing system in production
- NOK 1,420 million in cash collateral under management as of Q114



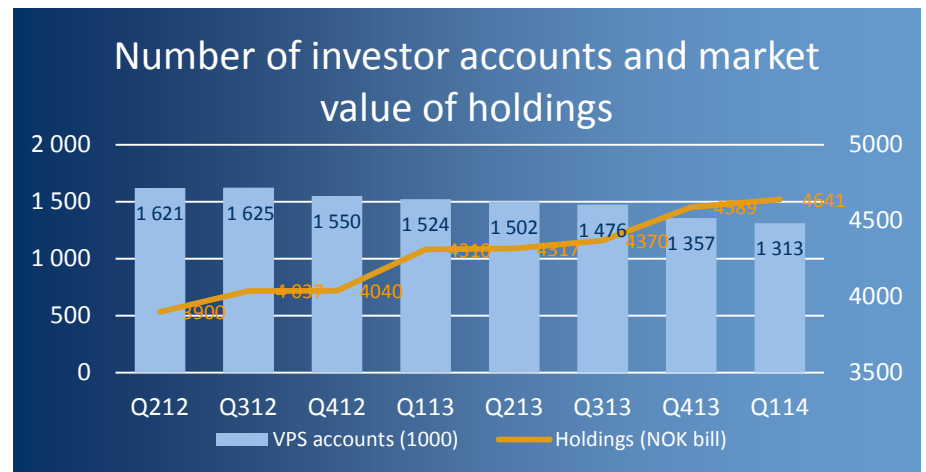
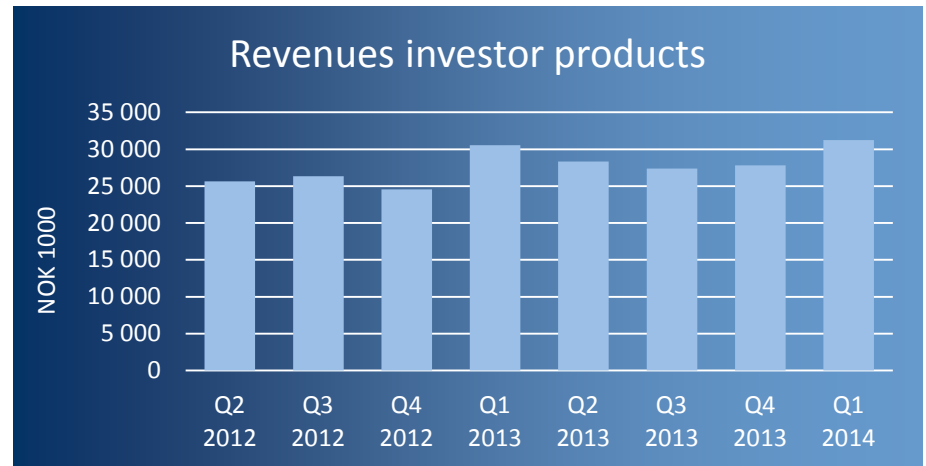
VPS

- Revenues up NOK 14 million or 14% to NOK 114 million from Q113
- EBITDA up NOK 10 million or 24% to NOK 54 million from Q113
- Revenues and EBITDA from Evolution NOK 4 million and NOK 1 million in Q114
- Modernisation of core IT-systems



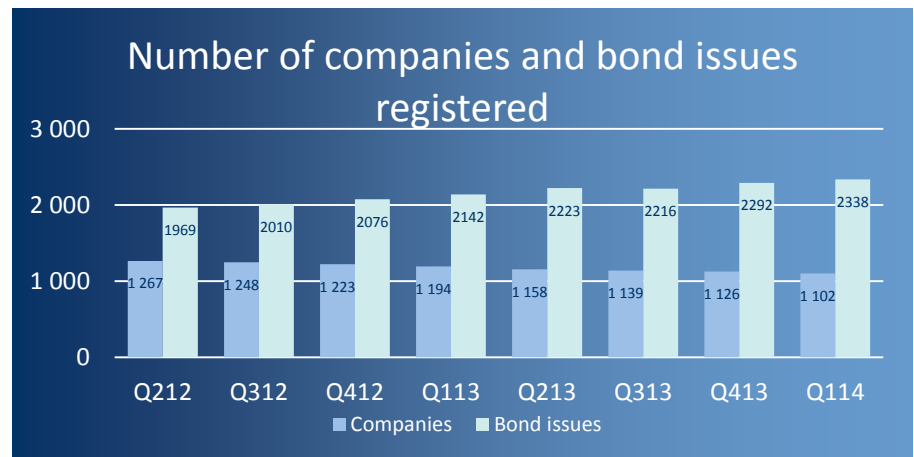
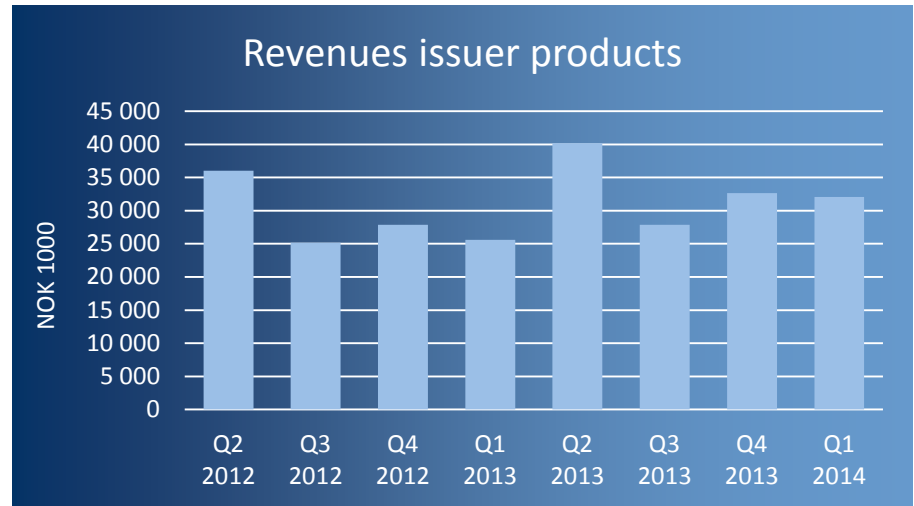
VPS – investor products

- Revenues in line with Q113
- Revenues primarily driven by number of VPS accounts and market value of holdings
January 1
 - Reduction in number of accounts
 - Increased holdings
- Modernisation of user interface for investors



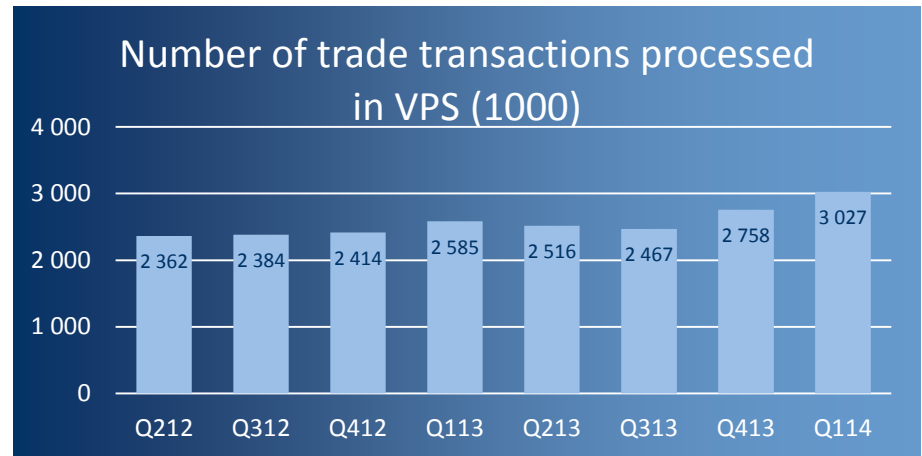
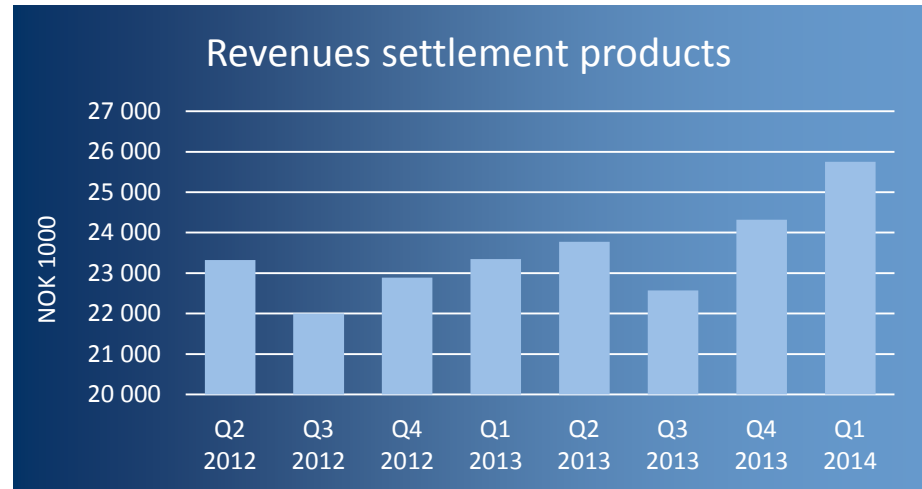
VPS – issuer products

- Revenues up 25% to NOK 32 million in Q114
- Increase in revenues from corporate actions
- Revenues driven by number and composition of issuers and level and composition of corporate activity
 - AGM-season in Q2
- Additional revenue from value added products
 - AGM-services
 - Bond holders' meeting
 - Stock purchase programs
 - Nominee-ID



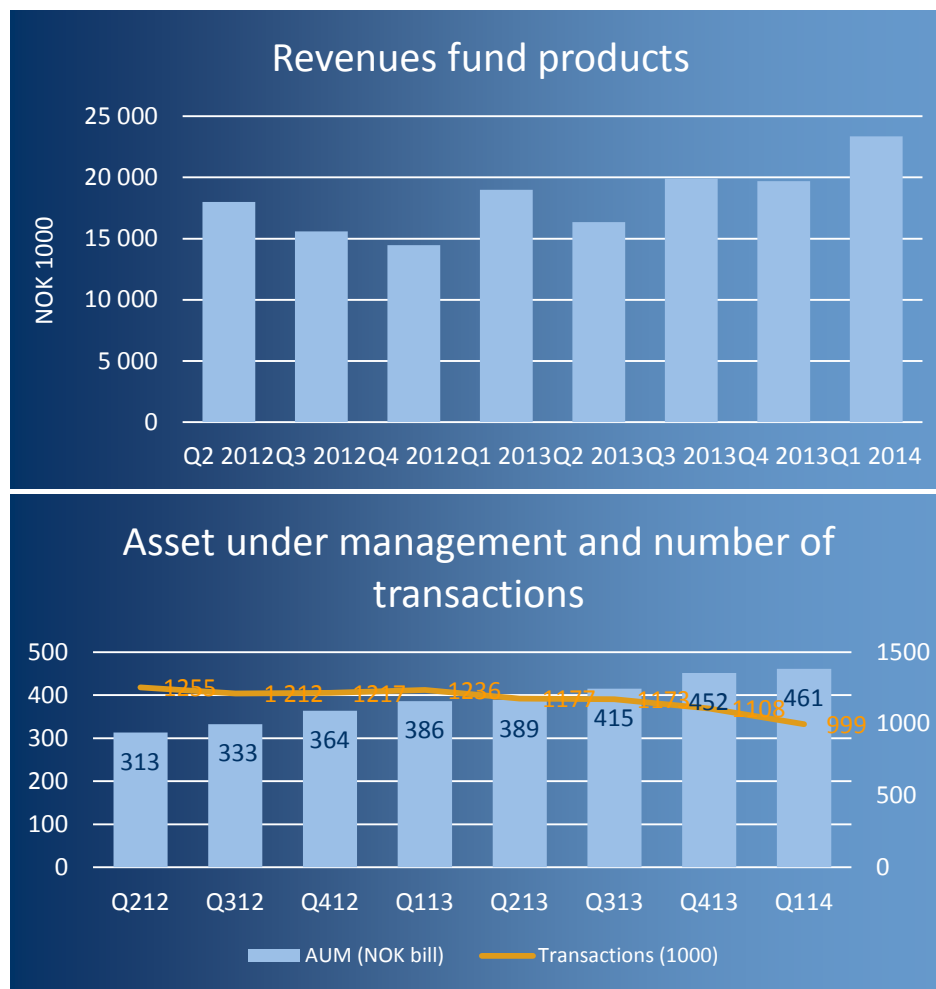
VPS – settlement products

- Revenues up 10% to NOK 26 million in Q114
- Revenues driven by number of participants and number of settlement transactions



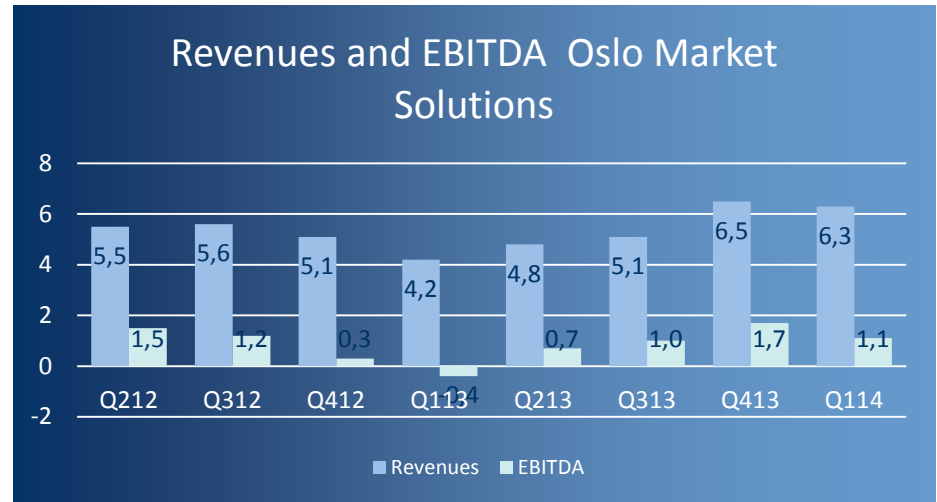
VPS – fund products

- Revenues in Q114 up NOK 4 million from Q113, including NOK 4 million in revenue from Evolution
- Revenues primarily driven by assets under management and number of transactions



Oslo Market Solutions

- Revenues up NOK 2 million from Q113
- EBITDA up to NOK 1,1 million in Q114

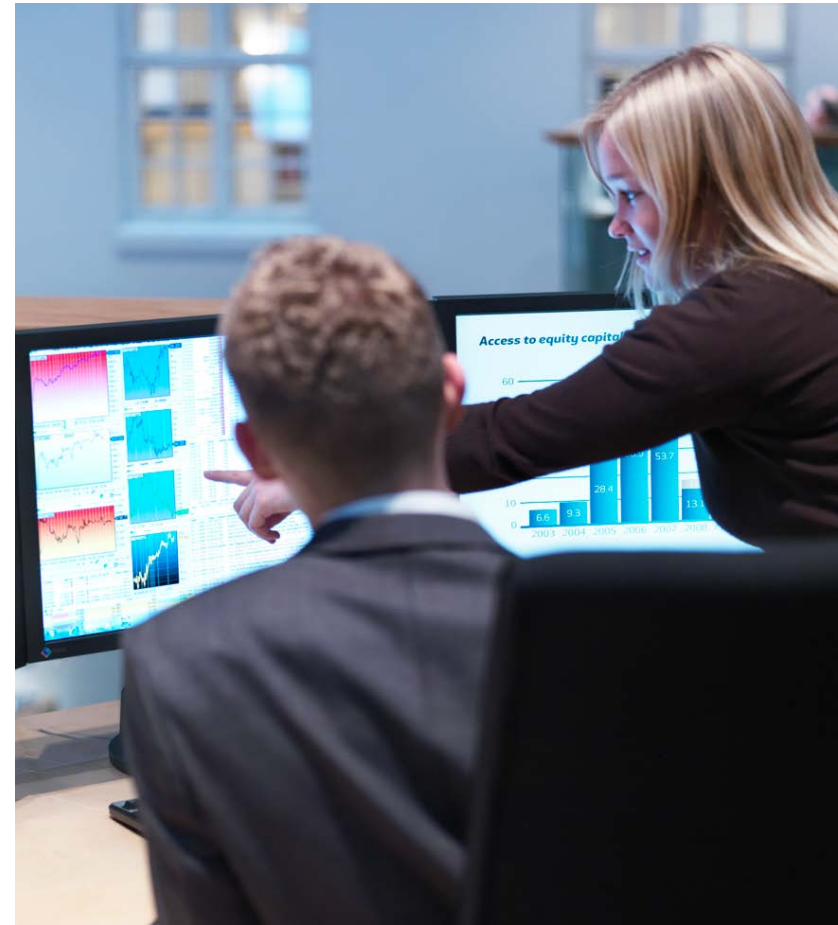


European regulation – implications

- MiFID II and MiFIR
 - More level playing field and increased transparency – expected in 2016
- EMIR
 - Opportunity for CCPs in mandatory clearing
 - Requirements for CCPs – organisation, capital and access and interoperability
- CSD-legislation – expected in 2016
 - Increased competition – opportunity and threat
- Limited political support for implementation of financial transactions tax in Norway for the time being
- Delayed implementation of ESMA in Norwegian legislation

Summary

- Increased activity in the capital markets
- Continued intense competition and pressure on market share
- Continuous focus on operating costs
- Structural changes to take new positions and adapt to challenging competitive environment
- Focus forward
 - Attract new listings/registrations and members
 - Increased sale to existing customers, e.g. Cairo in Norway
 - Strengthen competitive position in secondary market
 - Successful execution of projects
 - modernisation of VPS IT



Appendix

P&L

	1st Quarter 2014	1st Quarter 2013	Change in %	2013
Operating revenues	242 933	294 331	-17 %	986 911
Operating expenses				
Capitalisation of internal resources	-2 781	-1 286		-7 066
Salary and other personnel expenses	73 832	82 312		285 816
Other operating expenses	52 316	107 567		258 009
Depreciations and write-downs	12 565	42 234		91 761
Amortisations	20 963	19 860		80 904
Operating expenses before capitalisation of internal resources, depreciations and amortisations	126 148	189 879	-34 %	543 825
Total operating expenses	156 895	250 687	-37 %	709 424
EBITDA	116 785	104 452	12 %	443 086
Operating profit (EBIT)	86 038	43 644	97 %	277 487
Net financial items	4 712	4 774		23 183
Ordinary pre-tax profit	90 750	48 418		300 670
Tax	24 284	13 641		86 560
Earnings for the period	66 466	34 777	91 %	214 110
Actuarial gains/losses defined benefit pension plans	0	0		22 986
Tax-effect	0	0		-6 206
Total comprehensive income	66 466	34 777	91 %	230 890
²⁰ Earnings per share (NOK)	1,55	0,81	91 %	4,98
Diluted earnings per share (NOK)	1,55	0,81	91 %	4,98
Earnings per share (NOK) before amorisations	1,90	1,14	66 %	6,33

Breakdown revenues – Oslo Børs segment

Revenues per area	Q1 2014	Q1 2013	2013
Equity Markets	61 549	49 412	231 360
Fixed Income Markets	10 552	9 803	41 615
Derivatives Markets	10 104	6 101	35 384
Financial Market data	30 229	30 466	119 884
Other	3 627	2 625	9 798
Total Oslo Børs	116 061	98 407	438 041
Revenues per category	Q1 2014	Q1 2013	2013
Fixed fees- issuers	23 314	20 866	86 656
Trading fees	41 687	36 226	175 982
Prospectus and admission fees	14 193	7 235	36 525
Financial market data	30 229	30 466	119 884
Other income	6 638	3 614	18 994
Total Oslo Børs	116 061	98 407	438 041

Breakdown revenues – VPS segment

VPS	Q1 2014	Q1 2013	2013
Investor products	31 256	30 561	114 088
Issuer products	32 061	25 599	126 357
Settlement products	25 753	23 343	94 012
Fund products	23 349	18 990	74 969
Other revenues	2 070	2 376	7 772
Total VPS	114 489	100 869	417 198

Balance sheet

	31. March 2014	31. March 2013	31. Dec 2013
Fixed assets			
IT-systems	159 190	226 674	179 649
Customer relations	11 604	27 096	15 477
Registrations	13 500	13 500	13 500
Goodwill	498 381	475 574	498 381
Deferred tax assets	59 307	71 542	59 320
Tangible assets	55 128	63 044	58 906
Treasury bills and bonds	-	115 080	84 869
Financial fixed assets	15 645	48 713	15 645
Current assets			
Market value of outstanding derivatives positions	373 353	306 898	290 336
Receivables	123 635	113 162	102 714
Treasury bills and bonds	446 524	148 645	278 043
Cash and cash equivalents	1 992 274	1 551 851	1 571 290
Assets	3 748 541	3 161 779	3 168 131
Equity			
Contributed equity	1 448 257	1 488 953	1 381 547
Earned equity	-	-	-
Non-controlling interests	1 126	887	1 123
Total equity	1 449 383	1 489 840	1 382 670
Liabilities			
Pension liabilities	146 354	169 064	146 507
Deferred tax liabilities	23 336	42 060	29 205
Cash collateral	1 420 352	809 352	1 090 075
Market value of outstanding derivatives positions	373 353	306 898	290 336
Current liabilities	335 763	344 565	229 338
Equity and liabilities	3 748 541	3 161 779	3 168 131

Cash flow

	1st Quarter 2014	1st Quarter 2013	2013
Cash flow from			
- <i>operational activities</i>	174 669	125 116	318 220
- <i>investment activities</i>	247 487	123 871	251 839
- investments in systems and tangible assets	-5 418	-5 949	-46 606
- investments in subsidiaries	0	34 074	4 762
- investments in treasury bills and bonds	-83 612	95 632	-3 555
- received cash collateral from members	330 277	-5 034	275 689
- financial income	6 240	5 148	21 549
- <i>financing activities</i>	-1 172	-669	-302 303
Cash and cash equivalents at period's start	1 571 290	1 303 533	1 303 533
Change in cash and cash equivalents	420 984	248 318	267 756
Cash and cash equivalents at period's end	1 992 274	1 551 851	1 571 290
Cash flow per share (NOK)	9,79	5,77	6,23
Treasury bills, bonds and bank deposits	2 438 798	1 815 576	1 934 202
Cash collateral from members	1 420 352	809 352	1 090 075
Net after deduction for cash collateral from members	1 018 446	1 006 224	844 127

Equity

	1st Quarter 2 014	1st Quarter 2013	2013
Equity at period's start	1 382 670	1 450 871	1 450 871
Total comprehensive income	66 466	34 777	214 110
Dividends	0	0	-300 827
Purchase of own shares	356	0	500
Actuarial gains/losses in the period	0	0	16 780
Change in non-controlling interests	-110	4 191	1 236
Equity at period's end	1 449 383	1 489 840	1 382 670
Equity ratio	39 %	47 %	44 %

Effects on earnings of planned sale of Oslo Clearing

	OBVPS 2013	OC 2013	OBVPS eks. OC 2013	OBVPS Q113	OC Q113	OBVPS eks. OC Q113	OBVPS Q114	OC Q114	OBVPS eks. OC Q114
Operating revenues	986 911	54 539	943 194	294 331	13 277	283 805	242 933	15 257	230 839
Operating expenses									
Capitalisation of internal resources	-7 066	-4 497	-2 569	-1 286	-273	-1 013	-2 781	-1 330	-1 451
Salary and other personnel expenses	285 816	20 921	264 895	82 312	5 559	76 753	73 832	5 412	68 420
Other operating expenses	258 009	23 805	244 522	107 567	6 316	104 002	52 316	8 363	47 196
Depreciations and write-downs	91 761	2 132	89 629	42 234	1 590	40 644	12 565	431	12 134
Amortisations	80 904		80 904	19 860		19 860	20 963		20 963
Operating expenses before capitalisation of internal resources, depreciations and amortisations	543 825	44 726	509 417	189 879	11 875	180 755	126 148	13 775	115 616
Total operating expenses	709 424	42 361	677 381	250 687	13 192	240 246	156 895	12 876	147 262
EBITDA	443 086	9 813	433 777	104 452	1 402	103 050	116 785	1 482	115 223
Operating profit (EBIT)	277 487	12 178	265 813	43 644	85	43 559	86 038	2 381	83 577
Net financial items	23 183	3 723	19 460	4 774	1 009	3 765	4 712	2 150	2 562
Ordinary pre-tax profit	300 670	15 901	285 273	48 418	1 094	47 324	90 750	4 531	86 139
Tax	86 560	4 605	82 096	13 641	306	13 335	24 284	1 223	23 039
Earnings for the period	214 110	11 296	203 177	34 777	788	33 989	66 466	3 308	63 100

Largest shareholders 28 April 2014

Investor	Number of shares	% of top 20	% of total	Type	Country
DNB LIVSFORSIKRING ASA	8,522,045	24.56%	19.82%	Comp.	NOR
KOMMUNAL LANDSPENSJONSKASSE	4,300,200	12.39%	10.00%	Comp.	NOR
PARETO AS	3,662,230	10.55%	8.52%	Comp.	NOR
JP MORGAN CLEARING CORP.	2,174,309	6.27%	5.06%	Nom.	USA
ARENDALS FOSSEKOMPANI ASA	1,996,000	5.75%	4.64%	Comp.	NOR
THE NORTHERN TRUST CO.	1,648,856	4.75%	3.83%	Nom.	GBR
ARMOR QUALIFIED, LP	1,610,822	4.64%	3.75%	Comp.	USA
ARMOR CAPITAL PARTNERS, LP	1,405,217	4.05%	3.27%	Comp.	USA
ORKLA ASA	1,285,700	3.71%	2.99%	Comp.	NOR
MORGAN STANLEY & CO INTERNAT. PLC	1,169,321	3.37%	2.72%	Nom.	GBR
RBC INVESTOR SERVICES TRUST	999,788	2.88%	2.32%	Nom.	GBR
MSF-MUTUAL FINANCIAL SERVI FD	911,000	2.63%	2.12%	Comp.	USA
ARMOR CAPITAL OFFSHORE MASTER, LTD	893,785	2.58%	2.08%	Comp.	CYM
NORDEA NORDIC SMALL CAP FUND	718,841	2.07%	1.67%	Comp.	FIN
MUST INVEST AS	708,520	2.04%	1.65%	Comp.	NOR
SUNDT AS	657,500	1.89%	1.53%	Comp.	NOR
FRANKLIN TEMPLETON EXCLUSIVE	622,000	1.79%	1.45%	Comp.	LUX
HSBC TRINKAUS & BURKHARDT AG	500,000	1.44%	1.16%	Nom.	DEU
MP PENSJON PK	465,000	1.34%	1.08%	Comp.	NOR
SPAREBANKEN VEST	450,000	1.30%	1.05%	Comp.	NOR
Total number owned by top 20	34,701,134	100%	80.69%		
Total number of shares	43,004,000		100%		

Share price Oslo Børs VPS Holding ASA



