

# ***Oslo Børs VPS Holding ASA 2nd Quarter 2015***

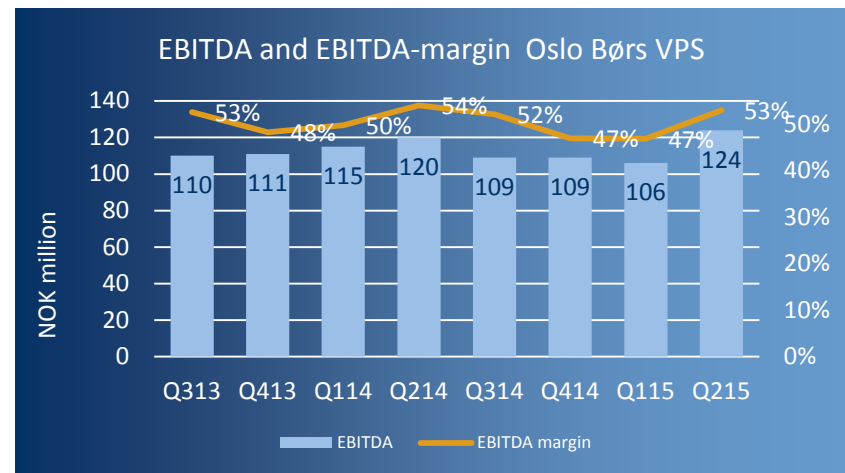
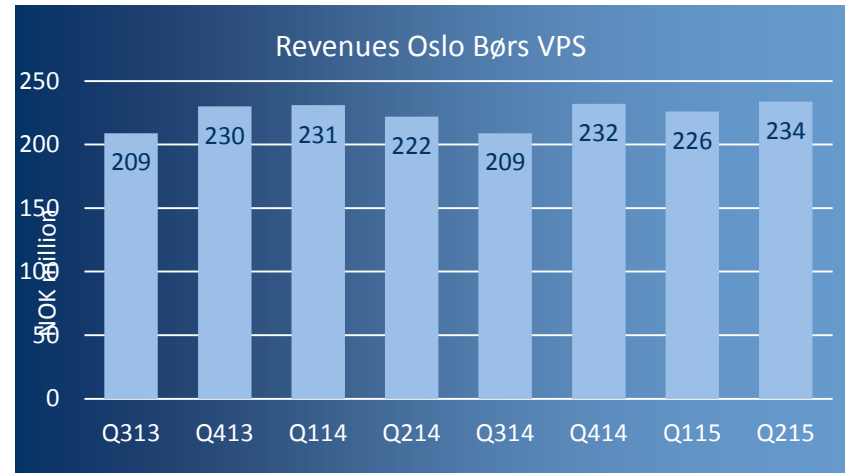
12 August 2015

## *2nd quarter at a glance*

- Good level of trading and settlement activity continued in the quarter
- Continuing strong interest in admission of both shares and bonds to stock exchange listing - seven new listings in the quarter
- High level of activity and increased income from issuer services and corporate actions
- Reduced costs for issuers from introduction of electronic messaging to investors
- Oslo Børs to open a new marketplace – Merkur Market
- Oslo Børs has launched a new index for medium-sized companies – Oslo Børs Mid Cap Index

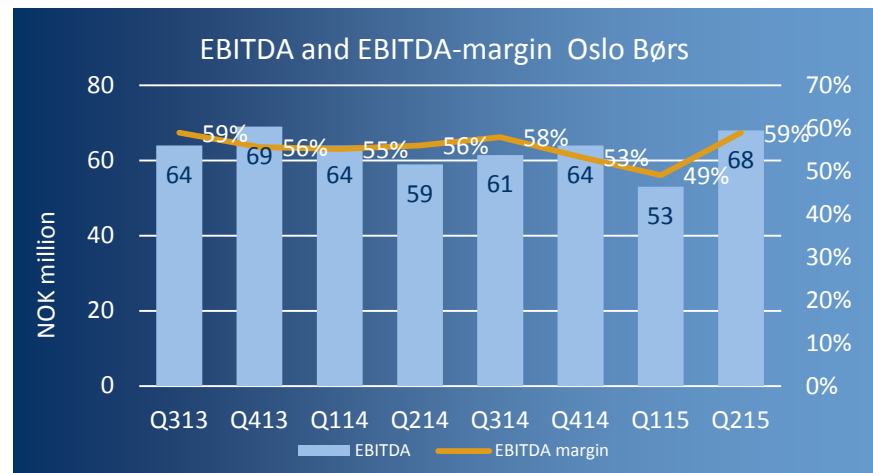
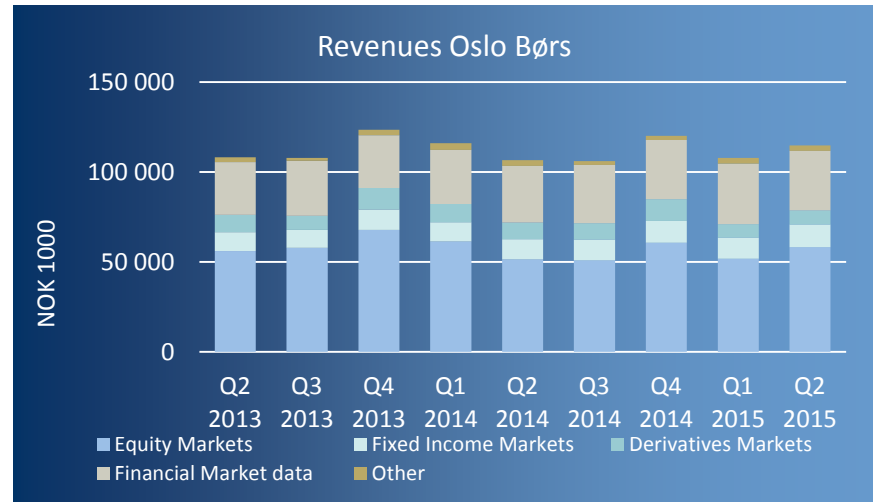
## 2nd quarter at a glance

- Revenues up NOK 13 million to NOK 234 million from Q214
- Expenses up NOK 8 million to NOK 110 million from Q214
- EBITDA up NOK 4 million to NOK 124 million from Q214



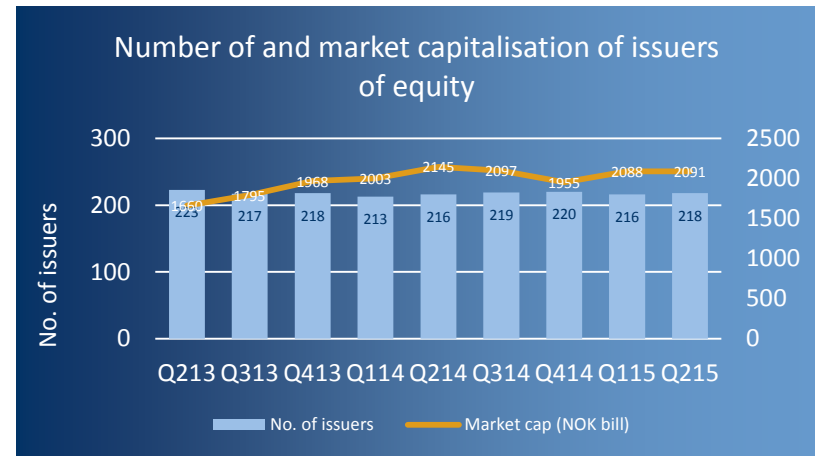
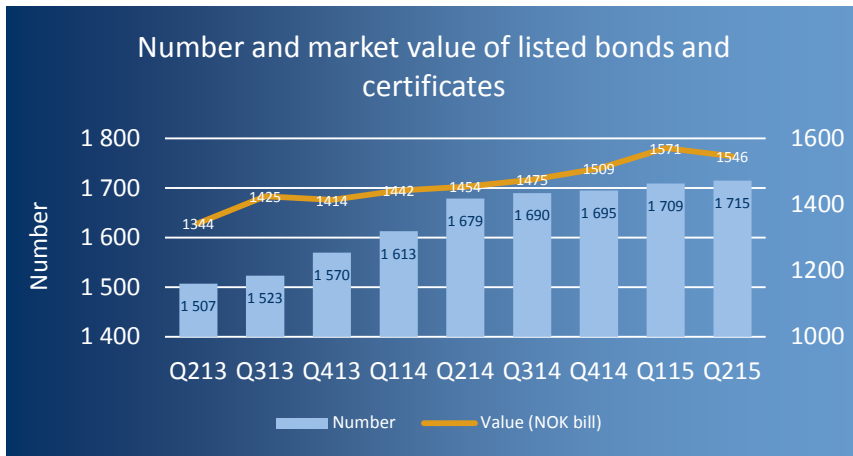
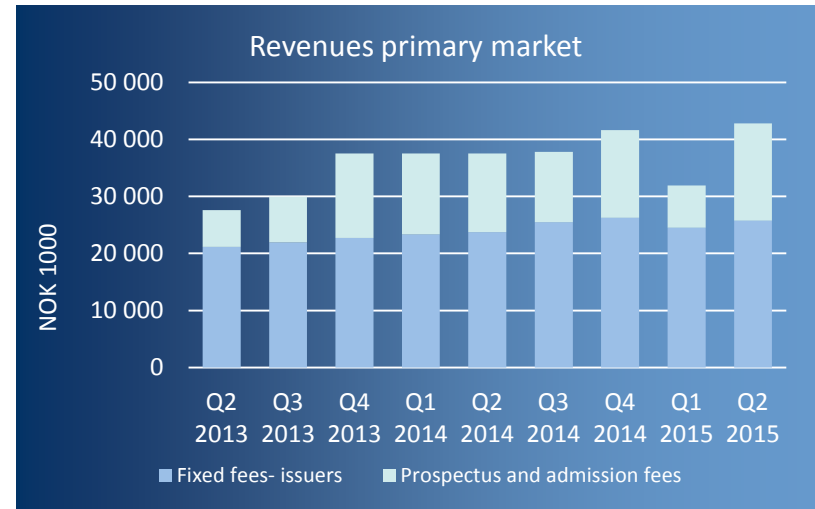
# Oslo Børs

- Revenues up NOK 8 million to NOK 115 million from Q214
- EBITDA up NOK 8 million to NOK 68 million from Q214



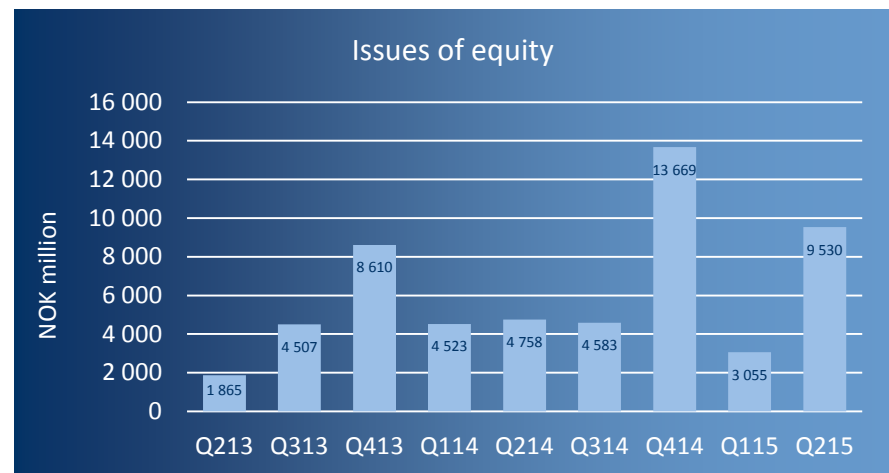
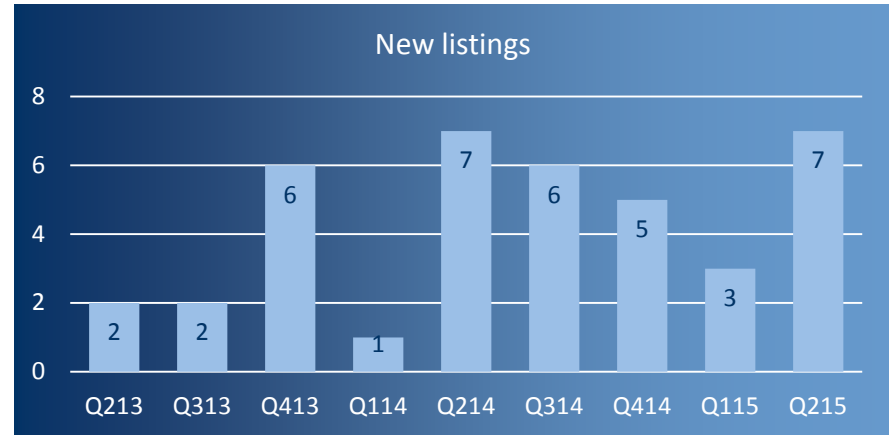
# Oslo Børs – primary market

- Steady increase in number of listed bonds and certificates
- Fixed fees from issuers up NOK 2 million to NOK 26 million from Q214
- Fixed fees driven by number of issuers and market capitalisation January 1
- Market cap. issuers 2015 down 1% from 2014



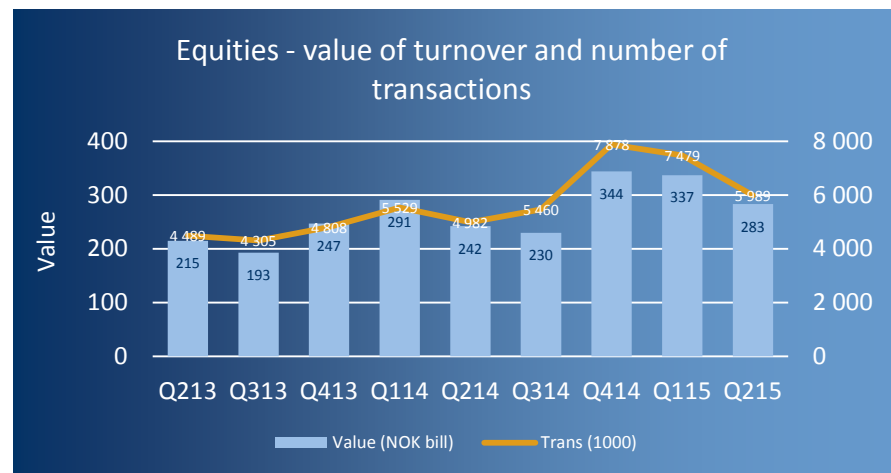
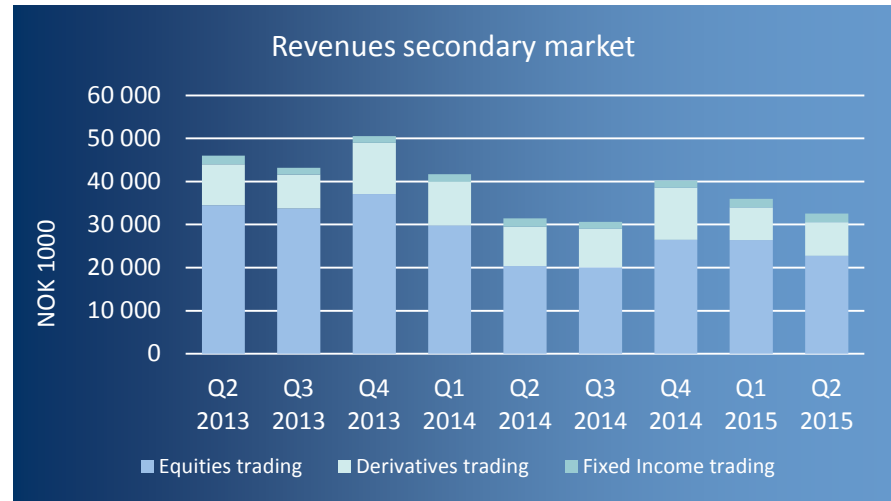
# Oslo Børs – primary market

- Prospectus and admission fees up NOK 3 million to NOK 17 million in Q215
- Revenues driven by number and size of IPOs and issues
- Seven new listings in Q215
- Continued interest for listing of both equities and fixed income



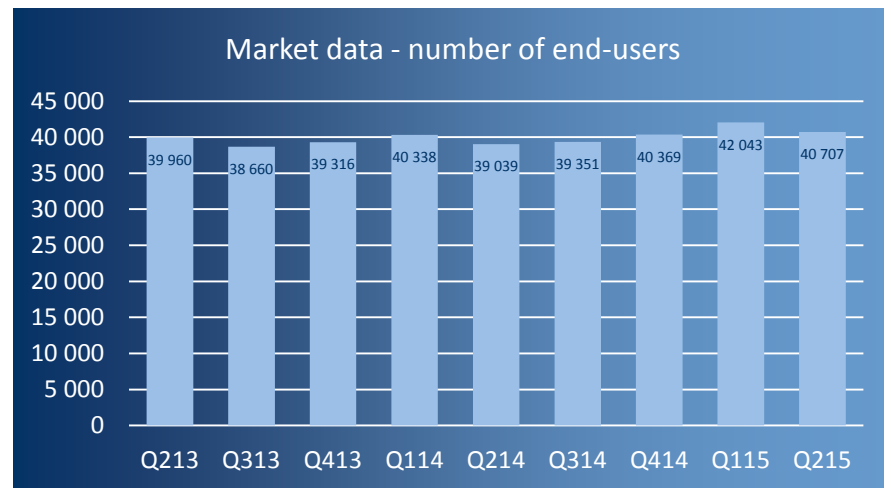
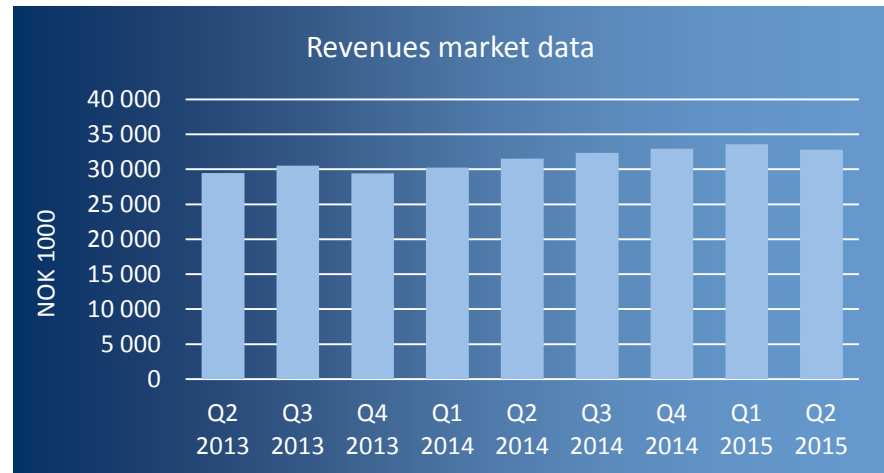
# Oslo Børs – secondary market

- Revenues from trading on Oslo Børs and Fish Pool up NOK 1 million to NOK 33 million from Q214
- Value of equity turnover on Oslo Børs up 17% from Q214
  - Revenues up NOK 2 million
- Derivatives revenues driven by activity level and composition of derivatives trading
  - No of contracts on Oslo Børs down 19% from Q214
  - Volume on Fish Pool down 47% from Q214
  - Revenues down NOK 1 million from Q214



## Oslo Børs – market data

- Revenues up NOK 1 million to NOK 33 million from Q214
- Revenues primarily driven by number of professional end users of data from Oslo Børs
- Professional users estimated up 6% from Q214





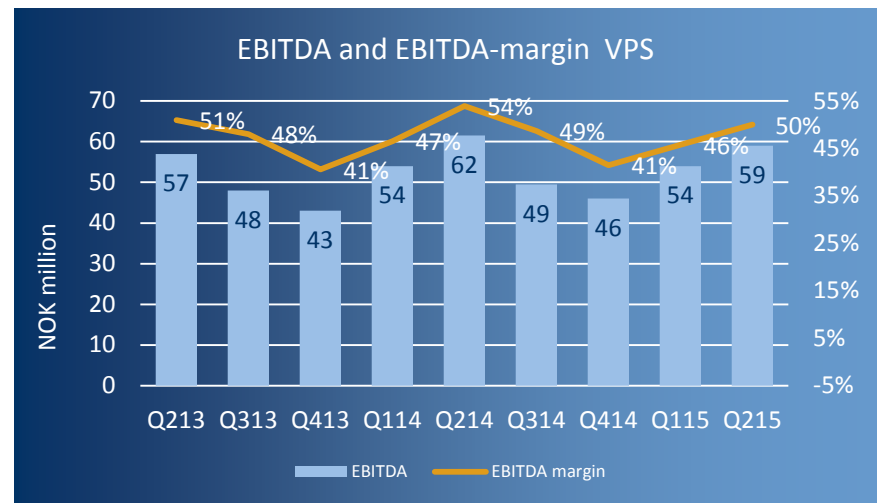
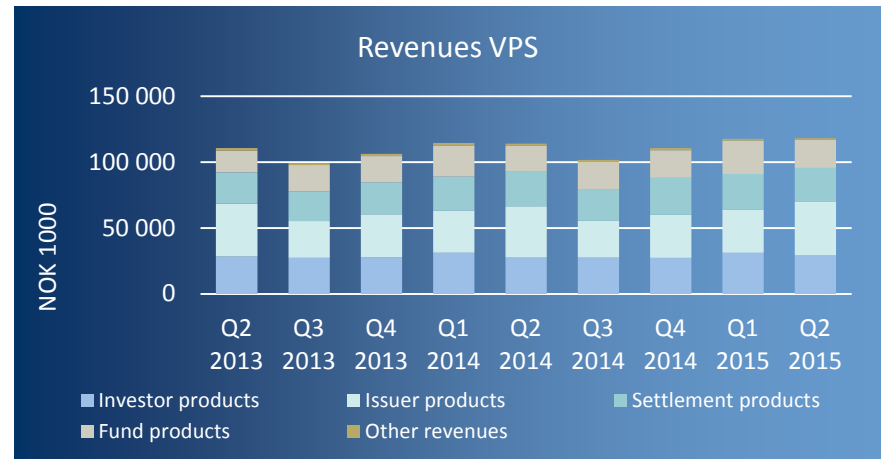
# Key market activities

- Market activities to attract issuers
  - Domestic and international
  - Equities and fixed income
  - MIFID II – opportunity for new products and services
  - Establishing Merkur Market
- Market activities to attract new trading members and increase market share in trading
  - Continuous improvement of microstructure
  - Efficient post trade



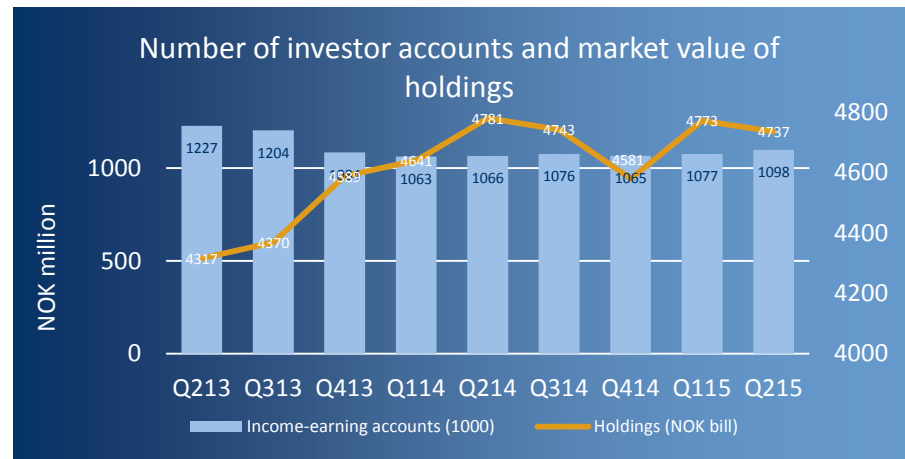
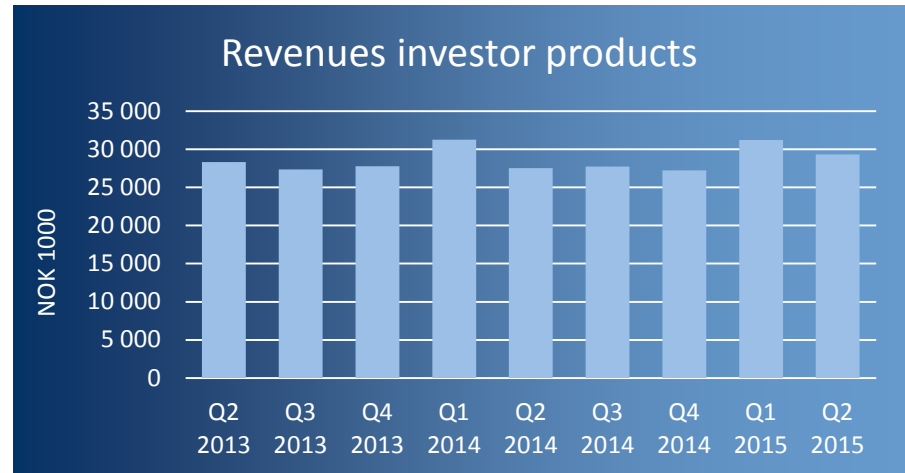
# VPS

- Revenues up NOK 5 million to NOK 119 million from Q214
- EBITDA down NOK 3 million to NOK 59 million from Q214
- Modernisation of core IT-system following plan



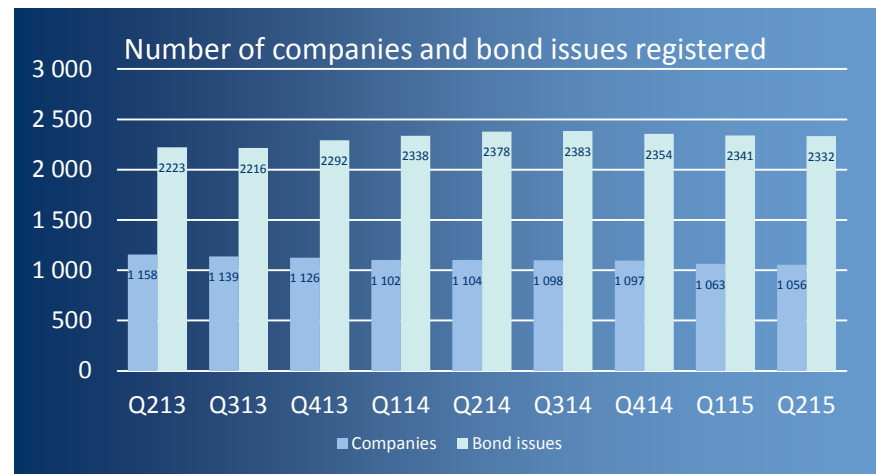
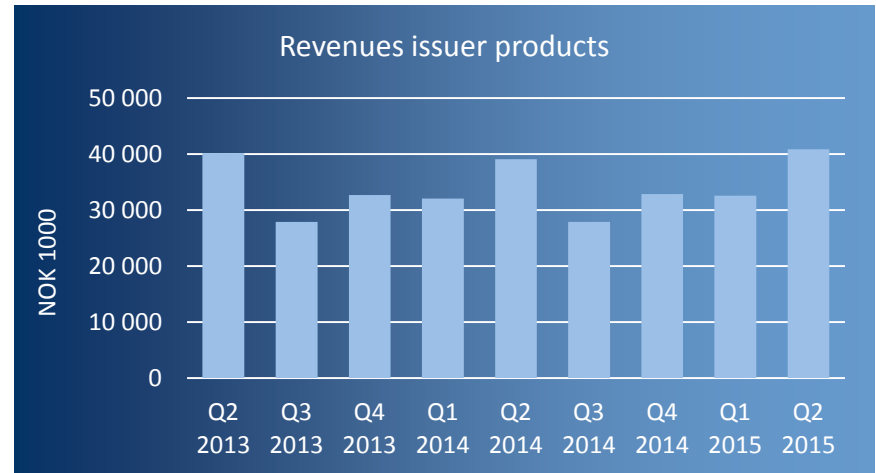
# VPS – investor products

- Revenues up NOK 2 million to NOK 29 million from Q214
- Revenues primarily driven by number of VPS accounts and market value of holdings  
January 1
- Accounts and holdings  
January 1 2015 in level with  
January 1 2014



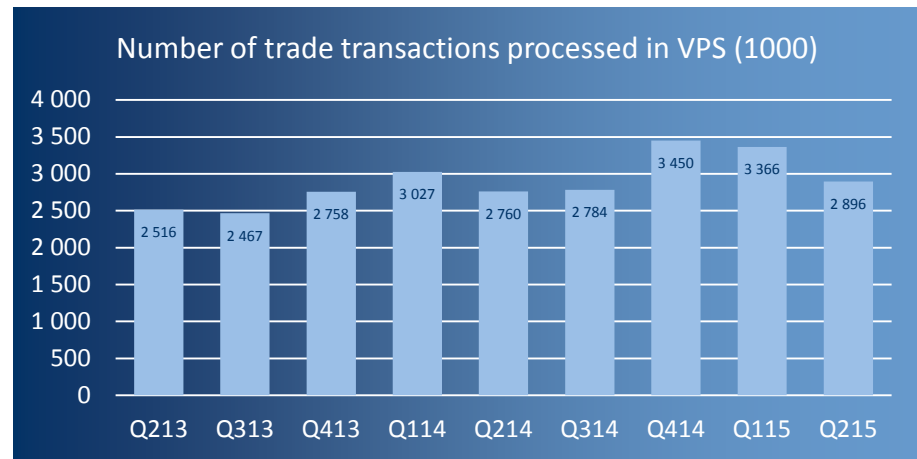
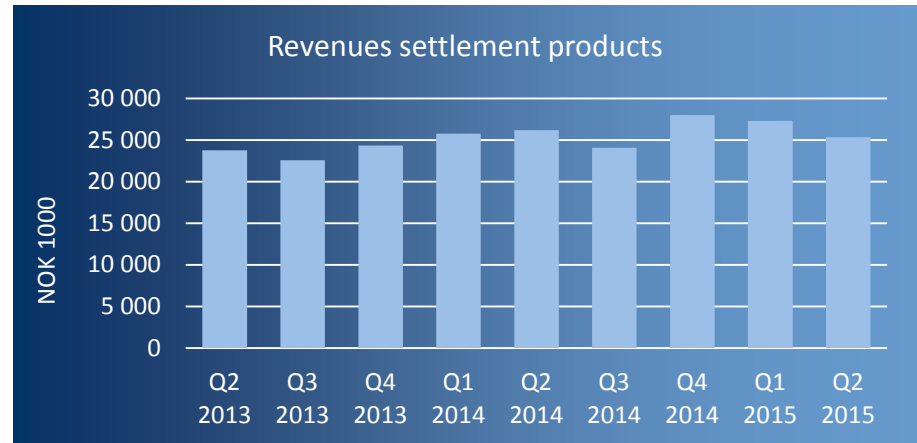
## VPS – issuer products

- Revenues up NOK 2 million to NOK 41 million from Q214
- Revenues driven by number and composition of issuers and level and composition of corporate activity
  - AGM-season in Q2
- Additional revenue from value added products
  - AGM-services
  - Bond holders' meeting
  - Stock purchase programs
  - Nominee-ID



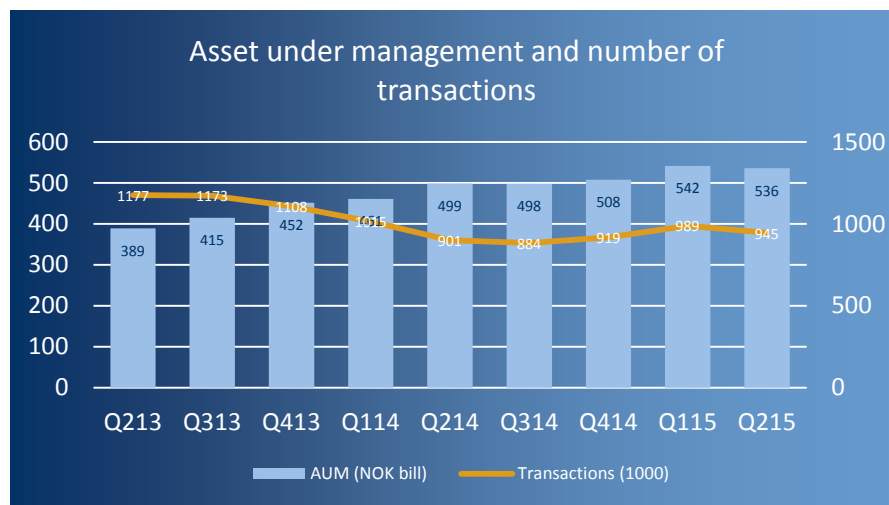
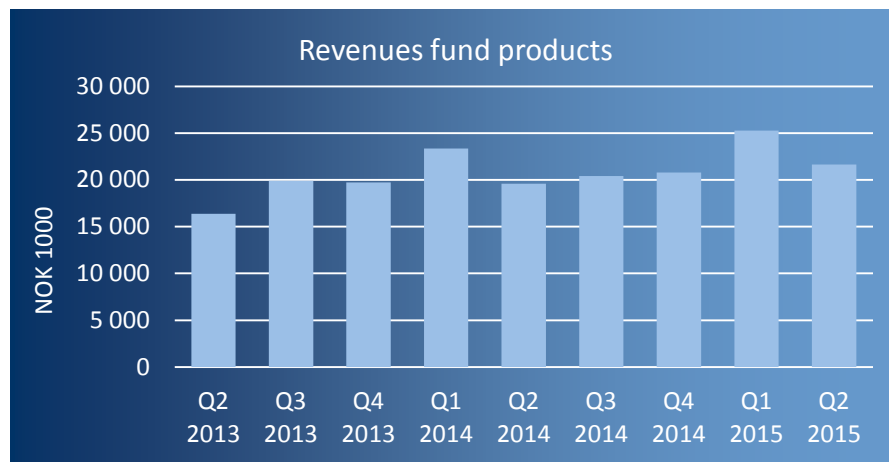
## VPS – settlement products

- Revenues down NOK 1 million to NOK 25 million in Q215
- Revenues driven by number of participants and number of settlement transactions



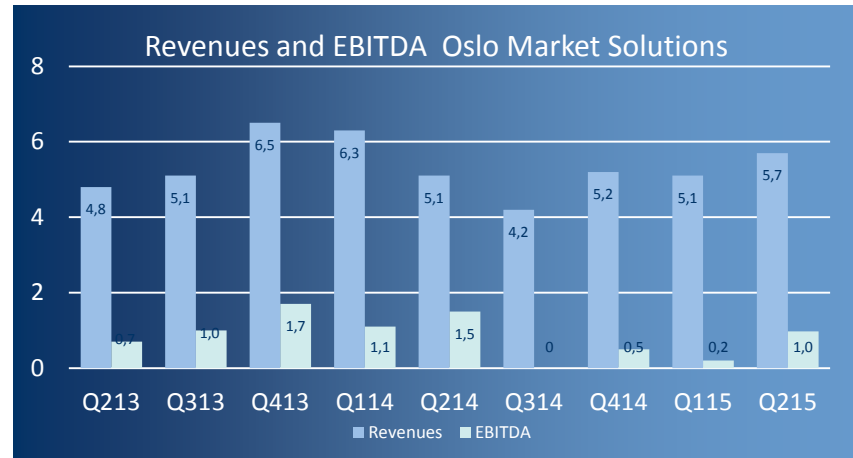
## VPS – fund products

- Revenues in Q215 up NOK 2 million to NOK 22 million from Q214
- Evolution up NOK 1.5 million
- Revenues in VPS primarily driven by assets under management and number of transactions
- Strong competition from international providers and internal IT in targeted markets



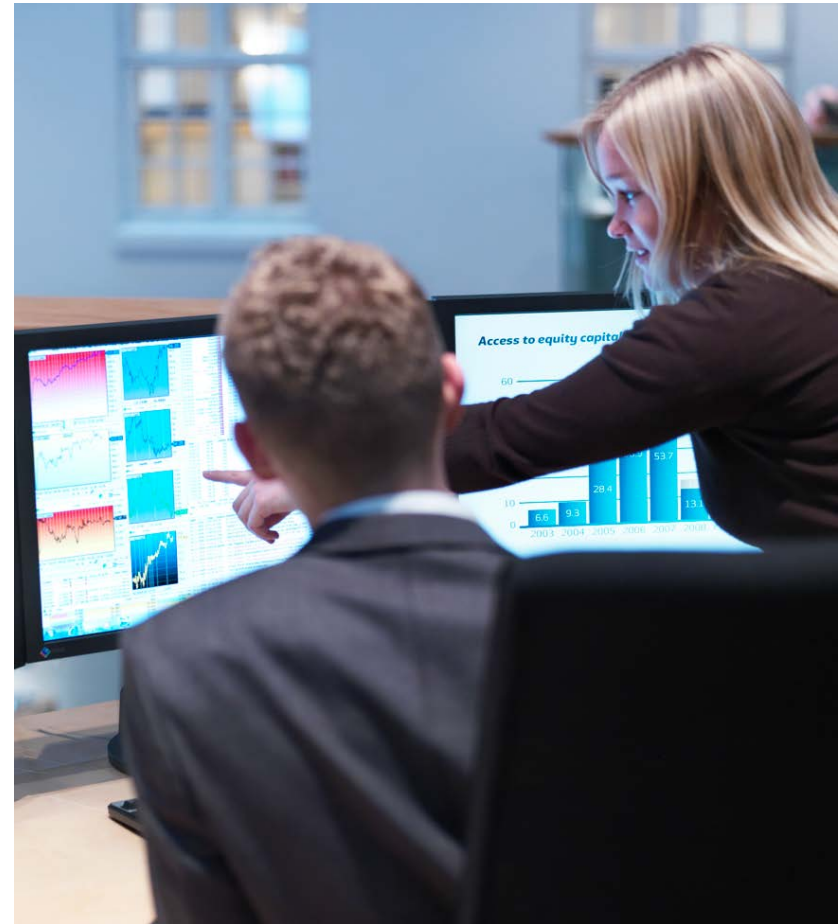
# Oslo Market Solutions

- Revenues up NOK 0.6 million from Q214
- EBITDA down NOK 0.5 million from Q214



# Summary

- Continued relatively good activity in the capital markets
- Continued intense competition and pressure on market share
- Continuous focus on operating costs
- Continuous assessment of new products and new positions in order to adapt to challenging competitive environment
- Focus forward
  - Attract new listings/registrations and members
  - Increased sale to existing customers
  - Strengthen competitive position in secondary market
  - Successful execution of projects
    - modernisation of VPS IT





# *Appendix*

# P&L

	2nd Quarter 2015	2nd Quarter 2014	Change in %	30 June 2015	30 June 2014	Change in %	2013
		<i>Restated</i>			<i>Restated</i>		
<b>Operating revenues</b>	<b>234 279</b>	<b>221 559</b>	<b>6 %</b>	<b>460 510</b>	<b>452 398</b>	<b>2 %</b>	<b>892 742</b>
<b>Operating expenses</b>							
Capitalisation of internal resources	0	-258		0	-1 709		-1 709
Salary and other personnel expenses	61 635	57 549		132 849	125 969		261 573
Other operating expenses	48 694	44 426		98 073	91 622		178 252
Depreciations and write-downs	11 639	12 188		24 817	24 322		47 527
Amortisations	816	20 964		1 631	41 927		83 853
<b>Operating expenses before capitalisation of internal resources, depreciations and amortisations</b>	<b>110 329</b>	<b>101 975</b>	<b>8 %</b>	<b>230 922</b>	<b>217 591</b>	<b>6 %</b>	<b>439 825</b>
<b>Total operating expenses</b>	<b>122 784</b>	<b>134 869</b>	<b>-9 %</b>	<b>257 370</b>	<b>282 131</b>	<b>-9 %</b>	<b>569 496</b>
<b>EBITDA</b>	<b>123 950</b>	<b>119 584</b>	<b>4 %</b>	<b>229 588</b>	<b>234 807</b>	<b>-2 %</b>	<b>452 917</b>
<b>Operating profit (EBIT)</b>	<b>111 495</b>	<b>86 690</b>	<b>29 %</b>	<b>203 140</b>	<b>170 267</b>	<b>19 %</b>	<b>323 246</b>
Net financial items	3 447	4 889		7 097	7 451		19 284
<b>Ordinary pre-tax profit</b>	<b>114 942</b>	<b>91 579</b>		<b>210 237</b>	<b>177 718</b>		<b>342 530</b>
Tax	32 862	24 498		57 950	47 537		90 482
<b>Earnings for the period - continued operations</b>	<b>82 081</b>	<b>67 081</b>	<b>22 %</b>	<b>152 288</b>	<b>130 181</b>	<b>17 %</b>	<b>252 048</b>
Earnings for the period - discontinued operations	0	48 714	-100 %	0	52 078	-100 %	52 078
<b>Earnings for the period</b>	<b>82 081</b>	<b>115 794</b>	<b>-29 %</b>	<b>152 288</b>	<b>182 258</b>	<b>-16 %</b>	<b>304 126</b>
Actuarial gains/losses defined benefit pension plans	0	0		0	0		-21 055
Tax-effect	0	0		0	0		5 685
<b>Total comprehensive income</b>	<b>82 081</b>	<b>115 794</b>	<b>-29 %</b>	<b>152 288</b>	<b>182 258</b>	<b>-16 %</b>	<b>288 756</b>
Earnings per share (NOK) - continued operations	1,91	1,56	22 %	3,54	3,03	17 %	5,86
Diluted earnings per share (NOK) - continued operations	1,91	1,56	22 %	3,54	3,03	17 %	5,86
Earnings per share (NOK) - discontinued operations	0,00	1,13	-100 %	0,00	1,21	-100 %	1,21
Diluted earnings per share (NOK) - discontinued operations	0,00	1,13	-100 %	0,00	1,21	-100 %	1,21
Earnings per share (NOK) before amorisations	1,92	3,04	-37 %	3,57	4,94	-28 %	8,50

## Breakdown revenues – Oslo Børs segment

Revenues per area	Q2 2015	Q2 2014	30.06.2015	30.06.2014	2014
Equity Markets	58 342	51 476	110 158	113 025	224 887
Fixed Income Markets	12 554	11 305	24 345	21 857	45 419
Derivatives Markets	7 810	9 140	15 349	19 244	40 262
Financial Market data	32 799	31 532	66 379	61 761	127 074
Other	2 988	3 215	6 232	6 842	11 373
<b>Total Oslo Børs</b>	<b>114 493</b>	<b>106 669</b>	<b>222 464</b>	<b>222 730</b>	<b>449 014</b>
Revenues per category	Q2 2015	Q2 2014	30.06.2015	30.06.2014	2014
Fixed fees- issuers	25 723	23 744	50 233	47 058	98 746
Trading fees	32 570	31 414	68 557	73 101	144 004
Prospectus and admission fees	17 081	13 761	24 481	27 954	55 696
Financial market data	32 799	31 532	66 379	61 761	127 074
Other income	6 320	6 218	12 814	12 856	23 496
<b>Total Oslo Børs</b>	<b>114 493</b>	<b>106 669</b>	<b>222 464</b>	<b>222 730</b>	<b>449 014</b>

## *Breakdown revenues – VPS segment*

<b>VPS</b>	<b>Q2 2015</b>	<b>Q2 2014</b>	<b>30.06.2015</b>	<b>30.06.2014</b>	<b>2014</b>
Investor products	29 323	27 523	60 534	58 779	113 739
Issuer products	40 899	39 076	73 457	71 137	131 920
Settlement products	25 353	26 190	52 646	51 943	104 003
Fund products	21 630	19 583	46 892	42 932	84 137
Other revenues	1 363	1 613	2 893	3 683	6 970
<b>Total VPS</b>	<b>118 568</b>	<b>113 985</b>	<b>236 422</b>	<b>228 474</b>	<b>440 769</b>

# Balance sheet

	30 June 2015	30 June 2014	31 Dec 2014
<b>Fixed assets</b>			
IT-systems	91 681	126 047	89 082
Customer relations	-	7 731	-
Registrations	9 700	9 700	9 700
Goodwill	500 988	498 381	500 988
Deferred tax assets	59 580	55 597	59 580
Tangible assets	55 098	53 329	59 120
Financial fixed assets	17 899	15 567	18 034
<b>Current assets</b>			
Receivables	112 214	104 828	93 903
Cash and cash equivalents	614 830	824 190	781 217
<b>Assets</b>	<b>1 461 991</b>	<b>1 695 370</b>	<b>1 611 624</b>
<b>Equity</b>			
Contributed equity	976 169	1 202 953	1 176 298
Non-controlling interests	510	1 005	1 132
Total equity	976 679	1 203 958	1 177 430
<b>Liabilities</b>			
Pension liabilities	167 768	146 510	167 711
Deferred tax liabilities	4 593	16 923	4 951
Current liabilities	312 952	268 222	261 532
<b>Equity and liabilities</b>	<b>1 461 991</b>	<b>1 635 613</b>	<b>1 611 624</b>

# Cash flow

	2nd Quarter 2015	2nd Quarter 2014	30 June 2015	30 June 2014	2014
<b>Cash flow from</b>					
- <i>operational activities</i>	37 957	42 481	202 858	217 150	382 344
- <i>investment activities</i>	-10 047	-909 098	-17 823	-661 611	-676 373
- investments in systems and tangible assets	-13 519	-191	-25 025	-5 609	-33 343
- investments in subsidiaries	0	59 286	0	59 286	62 588
- investments in treasury bills and bonds	0	446 524	0	362 912	362 912
- received cash collateral from members	0	-1 420 352	0	-1 090 075	-1 090 075
- financial income	3 472	5 635	7 202	11 875	21 545
- <i>financing activities</i>	-350 805	-301 467	-351 422	-302 639	-496 044
<b>Cash and cash equivalents at period's start</b>	<b>937 725</b>	<b>1 992 274</b>	<b>781 217</b>	<b>1 571 290</b>	<b>1 571 290</b>
Change in cash and cash equivalents	-322 895	-1 168 084	-166 387	-747 100	-790 073
<b>Cash and cash equivalents at period's end</b>	<b>614 830</b>	<b>824 190</b>	<b>614 830</b>	<b>824 190</b>	<b>781 217</b>
<b>Cash flow per share (NOK)</b>	<b>-7,51</b>	<b>-27,16</b>	<b>-3,87</b>	<b>-17,37</b>	<b>-18,37</b>

# Equity

	2nd Quarter 2015	2nd Quarter 2014	30 June 2015	30 June 2014	31 Dec 2014
<b>Equity at period's start</b>	1 246 740	1 449 383	1 177 430	<b>1 382 670</b>	<b>1 382 670</b>
Total comprehensive income	82 081	115 794	152 288	182 260	304 126
Dividends	-351 194	-300 950	-351 194	-300 950	-494 504
Purchase of own shares	414	-124	-123	232	196
Actuarial gains/losses in the period	0	0	0	0	-15 370
Change in non-controlling interests	-1 362	-387	-1 722	-497	312
<b>Equity at period's end</b>	<b>976 679</b>	<b>1 263 715</b>	<b>976 679</b>	<b>1 263 715</b>	<b>1 177 430</b>
<b>Equity ratio</b>	<b>67 %</b>	<b>75 %</b>	<b>67 %</b>	<b>75 %</b>	<b>73 %</b>

# Largest shareholders 10 August 2015

Investor	Number of shares	% of top 20	% of total	Type	Country
DNB LIVSFORSIKRING ASA	8,522,045	25.14%	19.82%	Comp.	NOR
KOMMUNAL LANDSPENSJONSKASSE	4,300,200	12.68%	10.00%	Comp.	NOR
PARETO AS	3,662,230	10.80%	8.52%	Comp.	NOR
JP MORGAN CLEARING CORP.	2,125,809	6.27%	4.94%	Nom.	USA
ARENDALS FOSSEKOMPANI ASA	1,996,000	5.89%	4.64%	Comp.	NOR
STATE STREET BANK & TRUST COMPANY	1,789,300	5.28%	4.16%	Nom.	USA
THE NORTHERN TRUST CO.	1,185,742	3.50%	2.76%	Nom.	GBR
THE BANK OF NEW YORK MELLON	1,174,342	3.46%	2.73%	Nom.	USA
ARMOR QUALIFIED, LP	1,009,301	2.98%	2.35%	Comp.	USA
FRANKLIN MUTUAL SERIES FUNDS - FRA	911,000	2.69%	2.12%	Comp.	USA
TAIGA INVESTMENT FUNDS PLC-TAIGA F	879,521	2.59%	2.05%	Comp.	IRL
ARMOR CAPITAL PARTNERS, LP	870,127	2.57%	2.02%	Comp.	USA
MORGAN STANLEY & CO. INTERNATIONAL	783,573	2.31%	1.82%	Nom.	GBR
ARMOR CAPITAL OFFSHORE MASTER, LTD	755,674	2.23%	1.76%	Comp.	CYM
MUST INVEST AS	708,520	2.09%	1.65%	Comp.	NOR
SPAREBANKEN VEST	700,000	2.06%	1.63%	Comp.	NOR
SUNDT AS	657,500	1.94%	1.53%	Comp.	NOR
UBS AG, LONDON BRANCH	656,962	1.94%	1.53%	Nom.	GBR
J.P. MORGAN BANK LUXEMBOURG SA	622,000	1.83%	1.45%	Nom.	LUX
NORDEA NORDIC SMALL CAP FUND	594,841	1.75%	1.38%	Comp.	FIN
<b>Total number owned by top 20</b>	<b>33,904,687</b>	<b>100%</b>	<b>78.84%</b>		
<b>Total number of shares</b>	<b>43,004,000</b>		<b>100%</b>		



# Share price Oslo Børs VPS Holding ASA

